

WWI Exhibit...

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The exhibit features photos and written material related to Wartime Clubs for Women, the Chaplain's Aid Association and other groups. The Chaplain's Aid Association provided chaplains with devotional items such as rosaries, medals, religious pictures, books and magazines to distribute to soldiers. Association members were asked to donate money as well as commit to reciting one Hail Mary and

one Our Father each day for the well-being of soldiers and sailors.

The exhibit also highlights institutions that arose in response to the spiritual needs of an unprecedented number of enlisted soldiers. The institutions, like the early Military Diocese, are now woven into the fabric of the U.S. military, as well as the history of the archdiocese.

The exhibit will run through December 2018; viewings are by appointment. The exhibit can be viewed online at <http://omeka.archnyarchives.org>

Arts

Concerts

"Traveling Sounds Season Opening Concert," Blessed Sacrament Church, 152 W. 71st St., Manhattan, Thursday, Oct. 12, 7 p.m. Featuring works by Poulenc, Brahms and Haydn. \$20 for general admission and \$15 for seniors and students, free for children. Tickets at the door or at www.travelingsounds.org.

Organ Concert of Dedication, St. Frances de Chantal Church, 190 Hollywood Ave., the Bronx, Sunday, Oct. 29, 3 p.m. Free.

Symphony of Westchester, Christopher J. Murphy Auditorium, Iona College, 715 North Ave., New Rochelle, Saturday, Nov. 4, 8 p.m. Pianist Alan Goldstein performs an all-Beethoven program. \$50 general admission,

\$35 for seniors and \$15 for students. (914) 654-4926, or info@www.thesymphonyof-westchester.org.

Lecture

"The Beauty of Faith: Sacred Art and the New Evangelization," NYU Catholic Center, 238 Thompson St., Manhattan, Saturday, Oct. 28, 7:30 p.m. Author Dr. Jem Sullivan. Reception and sung Compline to follow. Suggested donation is \$10 for non-members.

Art Exhibit

"Veronese in Murano: Two Venetian Renaissance Masterpieces Restored," the Frick Collection, 1 E. 70th St., Manhattan, Oct. 24-March 11, 2018. Open Tuesdays through Saturdays, 11 a.m. to 6 p.m., and Sundays, 11 a.m. to 5 p.m.

Renew + Rebuild...

CONTINUED FROM PAGE 3

nal's Stewardship Appeal managers, supplemented by seven or eight new employees, working with consultants from CCS Fundraising.

The "hybrid model," which was "almost an experiment" at the outset, Ms. Alonso said, is paying dividends because of the familiarity Cardinal's Appeal personnel enjoy with pastors and parish staff.

She gave high praise to CCS, which she called "the experts of religious capital campaign fund-raising," and cited the excellent working relationship it has fostered, including an eagerness to transfer knowledge and provide mentoring and guidance to archdiocesan staff.

Ferrara briefly outlined a few benchmarks for a successful parish campaign. First and foremost is the direct engagement of the pastor to make one-on-one visits to the top donors in the parish to ask for support for the Renew + Rebuild campaign. Those visits can take place after Mass, in the rectory or at the home of parishioners.

More than \$50 million, or nearly 40 percent of the total raised so far, has come from pastor visits.

At the same time he is asking for funds, the pastor will also urge some parishioners to consider being part of a campaign executive committee. The committee helps with the logistics associated with fund-raising receptions, in-pew solicitations and announcement weekends.

Members also are assigned to conduct some one-on-one solicitations themselves. A total of \$10.5 million has been raised that way. Another \$17.3 million has been raised from in-pew solicitations.

The last benchmark is adhering to a set timeline that gives proven guidance for the best time to publicly announce the campaign in the parish and when to conduct in-pew solicitations.

The "Follow the Plan" mantra becomes easier to adopt when early successes add up as the Renew + Rebuild campaign unfolds within a parish, Ms. Alonso said. Another primary driver is the word-of-mouth response from pastor to pastor.

The good early results have put Renew + Rebuild "a little bit ahead" of the pace expected at the outset, with plenty of parish campaigns still to be conducted, Ms. Alonso said.

"It's like running a marathon," she said. "You can't celebrate too much at the middle."

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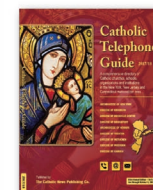
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