

## “DO YOU REALLY WANT TO HURT ME?” *How We Hurt Ourselves*

### Success EDU Session

**Speaker:**

- David Andersen, CEO, Andersen Construction Company
- Bill Gibson, Vice President, Gibson Door & Millwork, Inc.

**AGC Communication Series:**

- Join a lively conversation between a general and specialty contractor, and learn the culture of the GC. What we don't know will hurt us!
- What you hear is what it is: Learning how to put *your* money where *their* mouth is
- Working hard for your GC: how to be a partner (are they looking for good partners?). How to look for GCs that care.
- How to use wisdom in what you ask, say, and what you don't ask and don't say!
- How to be smart in responding to an RFI, COR, or a contract clause in negotiation
- This is your chance to win! You need to know that words have power!
- Some words you need to know and use.

**Thursday, November 29, 2018**

**7:00–9:00 am**

AGC Center Boardroom

*\*Continental breakfast provided\**

**RSVP To:** Ali Gadbaugh | **Email:** [alig@agc-oregon.org](mailto:alig@agc-oregon.org) | **Phone:** 503-682-3363

The purpose of the AGC Specialty Contractors Council is to provide access to specialty contractors by way of general contractors and service providers. We are committed to helping our specialty contractor members grow in their business by opening a path for communication, relationships, and problem solving. This session is FREE for AGC members. This session earns two credit hours for your CCB licensing requirements.